

Hi Dan, Jeff and Jim,

I am not one to sit down and write letters to the owners of a company that I have never met with but in this instance, I thought it was important for you to hear some customer feedback.

I want to share with you my experience Fern (my wife) and I had with Dave and Ray over the last three weeks.

Before I start I want to give you a little background about myself.

Since childhood, I have loved the ocean and loved the days I have had on my boat. Many a day in the summer I would look towards the ocean southeast from my summer home and always think660 miles is Bermuda..... 660 miles.

I can't do it on my 24' Whaler.

So I started reading about trawlers and about Nordhavn boats and I called Dave to arrange a meeting.

Dave spent about 3 hours with me looking at some of your boats in Portsmouth and helped answer all my questions fully and gave me alot of valuable information. Dave's love for his job at Nordhavn really showed through and put me completely at ease. He gave me a disk about the 40' "Around the World" and the NAR.

When I told my wife Fern about my Nordhavn visit with Dave she agreed to watch the NAR video.

I then gave her the latest issue of Circumnavigator and she started reading and agreed to go with me to Stuart to see a '47 and two other boats.

That's where we met Ray. Ray..... is also a master of ease. Ray gave us a tour of a brokered '47 and then took us to see some new boats and spent about 4 hours with us.

Both Ray and Dave explained how Nordhavn differs from your competition.

Ray explained many of the systems and features on your boats.

Both Dave and Ray answered all our questions thoroughly. I know I will have many additional questions.

I know what it is to own a company. I also know what is good customer service.... Nordhavn has it!

Fern and myself are now going to develop a plan which will hopefully culminate with our getting a boat. Hopefully from Nordhavn. I guess my business skills will have to come in play!

Thanking you for a great experience,

Leslie Getto

P.S. When we were about to leave Stuart, Ray gave us a 2009 Nordhavn Calendar..... We were hooked!